

# Choose a factsheet to see what's in each Plan

### **ORIGINAL PLANS**

Cautious (>)

Tentative (>)

Confident ()

Ambitious (>)

Adventurous (>)

### **ETHICAL PLANS**

Cautious (>)

Tentative (>)

Confident ()

Ambitious (>)

Adventurous (>)







# **CAUTIOUS**PLAN FACTSHEET

#### What's the aim of the Cautious Plan and who is it for?

The aim of the Cautious Plan is to achieve returns above the UK inflation rate. Investing always involves some level of risk, and movement up and down in value is to be expected. With the Cautious Plan, our aim is to limit the extent of these movements, but there is still a risk that you may get back less than invested.

The Cautious Plan is suitable for investors who aim to grow their money slowly and steadily, and are happy to take on small amounts of risk, as they are more focused on preventing losses than making large gains.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn at any time, investing for less than 5 years is unlikely to be appropriate.

#### What makes the Cautious Plan different?

The example below shows a typical mix of investments for a Cautious Plan, but it can hold between 0% and 20% high-risk investments (Commodities, Emerging Market Bonds, Private Equity, Shares and Property), with the remainder in low-risk investments (Bonds, Cash, and Cash Equivalents).

	LOW RISK	HIGH RISK
CAUTIOUS PLAN	90%	10%
TENTATIVE PLAN		30%
CONFIDENT PLAN		50%
AMBITIOUS PLAN		70%
ADVENTUROUS PLAN	10%	90%

#### **Benchmarking**

The Cautious Plan performance is measured against the UK Consumer Prices Index EU Harmonized Index. This measures UK inflation through the cost of goods and services to consumers. There may be times when UK inflation is very high and if this happens the Cautious Plan may significantly underperform against its benchmark.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 3.8% of the value of a Cautious plan. This is not a maximum loss, and losses in the future may be greater.

(Source: Wealthify Cautious Plan, VaR calculation 29/02/2016 - 30/09/2019)

#### Typical Investments in a Cautious Plan

This is an example of the typical investments you might see in a Cautious Plan. We mainly use passive investments in our Plans.

Investment	Туре	% of Plan
iShares US Short-term Government Bonds Hedged	Government Bond	25%
Royal London Short Duration Government Bonds	Government Bond	24%
Vanguard EU Government Bond	Government Bond	3%
L&G Emerging Market Bond	Government Bond	1%
Vanguard UK Short Duration Bond	Corporate Bond	18%
HSBC UK Corporate Bond	Corporate Bond	10%
Vanguard US Corporate Bond	Corporate Bond	3%
Vanguard EU Corporate Bond	Corporate Bond	2%
Mercer Global Hedged	Shares	6%
HSBC FTSE 250	Shares	1%
L&G FTSE 100	Shares	1%
iShares Europe Hedged	Shares	1%
L&G Japan	Shares	1%
Mercer Emerging Markets	Shares	1%
L&G Asia Pacific ex Japan	Shares	1%
Blackrock Global Property	Property	1%
Cash on deposit	Cash	1%



#### Foreign currency

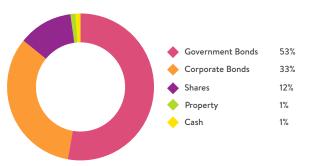
A Cautious Plan could contain up to 25% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

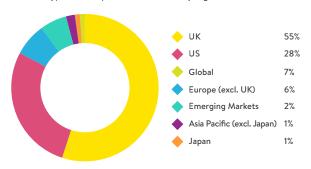
#### Investment Mix

This is a typical example of the mix of investments in a Cautious Plan.



#### Regional Mix

This is a typical example of investments by region in a Cautious Plan.







### **TENTATIVE**PLAN FACTSHEET

#### What's the aim of the Tentative Plan and who is it for?

The aim of the Tentative Plan is to generate reasonable growth over the longer term. Investing always involves some level of risk and movement up and down in value is to be expected.

The Tentative Plan is suitable for investors who prioritise limiting losses over high returns, and are willing to see moderate movements up and down in the value to try and get reasonable growth from their investments. But there is still a risk that you could get back less than invested.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn at any time, investing for less than 5 years is unlikely to be appropriate for a Tentative Plan.

#### What makes the Tentative Plan different?

The example below shows a typical mix of investments for a Tentative Plan, but it can hold between 20% and 40% high-risk investments (Commodities, Emerging Market Bonds, Private Equity, Shares and Property), with the remainder in low-risk investments (Bonds, Cash, and Cash Equivalents).

There may be occasions when the Investment Team will lower the percentage of high risk investments down to 10%. Although this could impede the growth potential more than is normally associated with a Tentative Plan, it would only be done when considered necessary, according to market conditions.



#### **Benchmarking**

The Tentative Plan performance is measured against the ARC Cautious PCI. The PCI is a peer group benchmark which shows how other companies' plans with similar risk profiles have performed. The indices are based on real performance numbers from hundreds of other Plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 5.6% of the value of a Tentative plan. This is not a maximum loss, and losses in the future may be greater.

(Source: Wealthify Ambitious Plan, VaR calculation 30/09/2016 - 30/09/2019)

#### Typical Investments in a Tentative Plan

This is an example of the typical investments you might see in a Tentative Plan. We mainly use passive investments in our Plans.

Investment	Туре	% of Plan
Royal London Short Duration Government Bonds	Government Bond	24%
iShares US Short-term Government Bonds Hedged	Government Bond	22%
Vanguard EU Government Bond	Government Bond	2%
L&G Emerging Market Bond	Government Bond	1%
Mercer Global Hedged	Shares	9%
iShares Europe Hedged	Shares	4%
Mercer Emerging Markets	Shares	4%
L&G Asia Pacific ex Japan	Shares	4%
L&G FTSE 100	Shares	3%
L&G Japan	Shares	3%
HSBC FTSE 250	Shares	2%
Vanguard Short Duration Bond	Corporate Bond	9%
HSBC UK Corporate Bond	Corporate Bond	7%
Vanguard US Corporate Bond	Corporate Bond	3%
Vanguard EU Corporate Bond	Corporate Bond	1%
Blackrock Global Property	Property	1%
Cash on deposit	Cash	1%



#### Foreign currency

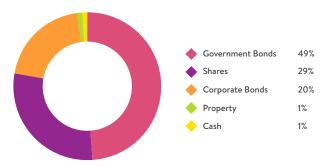
A Tentative Plan could contain up to 25% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

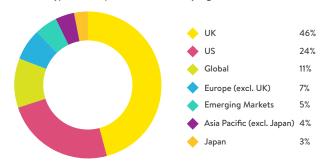
#### **Investment Mix**

This is a typical example of the mix of investments in a Tentative Plan.



#### Regional Mix

This is a typical example of investments by region in a Tentative Plan.







### **CONFIDENT**PLAN FACTSHEET

#### What's the aim of the Confident Plan and who is it for?

The aim of the Confident Plan is to generate growth over the longer term. Investing always involves some level of risk, and movement up and down in value is to be expected.

The Confident Plan is suitable for investors who give equal importance to making gains and controlling potential losses, and are comfortable seeing movements up and down in the value to try and get good returns.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate in a Confident Plan.

#### What makes the Confident Plan different?

The example below shows a typical mix of investments in a Confident Plan, but it can hold between 40% and 60% high-risk investments (Commodities, Emerging Market Bonds, Private Equity, Shares and Property), with the remainder in low-risk investments (Bonds, Cash, and Cash Equivalents).

There may be occasions when the Investment Team move an additional 10% higher or lower than the typical range, making the range 30% to 70% of high risk investments.

If the risk allocation is increased, it could lead to more extreme movement up and down, which might lead to higher losses than would usually be associated with this investment style. If they reduce allocations to high-risk investments, this could impede the growth potential more than is normally associated with a Confident level of risk. But this would only be done when considered necessary, according to market conditions.



#### Benchmarking

The Confident Plan performance is measured against the ARC Sterling Balanced Asset PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other Plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 8.1% of the value of a Confident plan. This is not a maximum loss, and losses in the future may be greater.

(Source: Wealthify Confident Plan, VaR calculation 30/02/2016 - 30/09/2019)

#### Typical Investments in a Confident Plan

This is an example of the typical investments you might see in a Confident Plan. We mainly use passive investments in our Plans.

Investment	Туре	% of Plan
Mercer Global Hedged	Shares	13%
Mercer Emerging Markets	Shares	6%
L&G Asia Pacific ex Japan	Shares	6%
iShares Europe Hedged	Shares	6%
L&G Japan	Shares	5%
L&G FTSE 100	Shares	4%
HSBC FTSE 250	Shares	3%
Royal London Short Duration Government Bonds	Government Bond	19%
iShares US Short-term Government Bonds Hedged	Government Bond	18%
L&G Emerging Market Bond	Government Bond	3%
Vanguard EU Government Bond	Government Bond	2%
HSBC UK Corporate Bond	Corporate Bond	4%
Vanguard Short Duration Bond	Corporate Bond	2%
Vanguard US Corporate Bond	Corporate Bond	2%
Vanguard EU Corporate Bond	Corporate Bond	1%
WisdomTree Enhanced Commodities	Commodities	2%
Blackrock Global Property	Property	2%
iShares Private Equity	Private Equity	1%
Cash on deposit	Cash	1%



#### Foreign currency

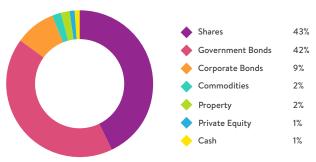
A Confident Plan could contain up to 50% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the potential risk and volatility.

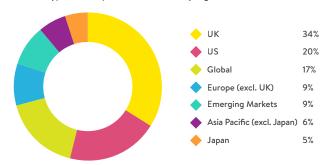
#### **Investment Mix**

This is a typical example of the mix of investments in a Confident Plan.



#### **Regional Mix**

This is a typical example of investments by region in a Confident Plan.







## AMBITIOUS PLAN FACTSHEET

#### What's the aim of the Ambitious Plan and who is it for?

The aim of the Ambitious Plan is to generate high growth over the longer term. Investing always involves some level of risk and movement up and down in value is to be expected.

The Ambitious Plan is suitable for investors focused on making gains as a priority, and are willing to see large movements up and down in value to try and achieve high returns.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate for an Ambitious Plan.

#### What makes the Ambitious Plan different?

The example below shows a typical mix of investments in an Ambitious Plan, but it can hold between 60% and 80% of high-risk investments (Commodities, Emerging Market Bonds, Private Equity, Shares and Property), with the remainder in low-risk investments (Bonds, Cash, and Cash Equivalents).

There may be occasions when the Investment Team move an additional 10% higher or lower than the typical range, making the range 50% to 90% of high risk investments.

If the risk allocation is increased, it could lead to more extreme movement up and down, which might lead to higher losses than would usually be associated with this investment style. If they reduce allocations to high-risk investments, this could impede the growth potential more than is normally associated with an Ambitious level of risk. But this would only be done when considered necessary, according to market conditions.

	LOW RISK	HIGH RISK
CAUTIOUS PLAN		10%
TENTATIVE PLAN		30%
CONFIDENT PLAN		50%
AMBITIOUS PLAN	30%	70%
ADVENTUROUS PLAN	10%	90%

#### Benchmarking

The Ambitious Plan performance is measured against the ARC Sterling Steady Growth PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other Plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 10.8% of the value of an Ambitious plan. This is not a maximum loss, and losses in the future may be greater.

(Source: Wealthify Ambitious Plan, VaR calculation 29/02/2016 - 30/09/2019)

#### Typical Investments in an Ambitious Plan

This is an example of the typical investments you might see in a Ambitious Plan. We mainly use passive investments in our Plans.

Investment	Туре	% of Plan
Mercer Global Hedged	Shares	19%
Mercer Emerging Markets	Shares	8%
L&G Asia Pacific ex Japan	Shares	8%
iShares Europe Hedged	Shares	8%
L&G Japan	Shares	7%
HSBC FTSE 250	Shares	5%
L&G FTSE 100	Shares	5%
iShares US Short-term Government Bonds Hedged	Government Bond	12%
Royal London Short Duration Government Bonds	Government Bond	12%
L&G Emerging Market Bond	Government Bond	5%
Vanguard EU Government Bond	Government Bond	1%
HSBC UK Corporate Bond	Corporate Bond	2%
Vanguard US Corporate Bond	Corporate Bond	1%
Blackrock Global Property	Property	3%
WisdomTree Enhanced Commodities	Commodities	2%
iShares Private Equity	Private Equity	1%
Cash on deposit	Cash	1%



#### Foreign currency

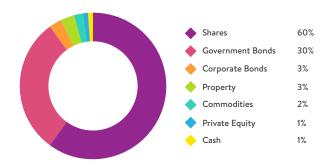
An Ambitious Plan could contain up to 75% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

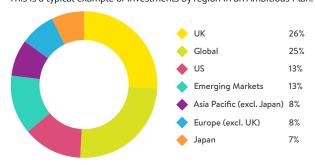
#### **Investment Mix**

This is a typical example of the mix of investments in an Ambitious Plan.



#### Regional Mix

This is a typical example of investments by region in an Ambitious Plan.







### **ADVENTUROUS**PLAN FACTSHEET

#### What's the aim of the Adventurous Plan and who is it for?

The aim of the Adventurous Plan is to maximise growth over the longer term. Investing always involves some level of risk, and movement up and down in value is to be expected.

The Adventurous Plan is suitable for investors focused on maximising potential gains, and willing to see substantial movements up and down in value to try and achieve high returns.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate for an Adventurous Plan.

#### What makes the Adventurous Plan different?

The example below shows a typical mix of investments in an Adventurous Plan, but it can hold between 80% and 100% of high-risk investments (Commodities, Emerging Market Bonds, Private Equity, Shares and Property), with the remainder in low-risk investments (Bonds, Cash, and Cash Equivalents).

There may be occasions when the Investment Team will lower the percentage of high risk investments making the range 70% to 100%. Although this could impede the growth potential more than is normally associated with an Adventurous Plan, but this would only be done when considered necessary, according to market conditions.

	LOW RISK	HIGH RISK
CAUTIOUS PLAN		10%
TENTATIVE PLAN		30%
CONFIDENT PLAN		50%
AMBITIOUS PLAN		70%
ADVENTUROUS PLAN	10%	90%
ADVENTOROUS FEAT		

#### Benchmarking

The Adventurous Plan performance is measured against the ARC Sterling Equity Risk PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other Plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 13.7% of the value of an Adventurous plan. This is not a maximum loss, and losses in the future may be greater.

(Source: Wealthify Adventurous Plan, VaR calculation 29/02/2016 - 30/09/2019)

#### Typical Investments in an Adventurous Plan

This is an example of the typical investments you might see in an Adventurous Plan. We mainly use passive investments in our Plans.

Investment	Туре	% of Plan
Mercer Global Hedged	Shares	22%
Mercer Emerging Markets	Shares	10%
L&G Asia Pacific ex Japan	Shares	10%
iShares Europe Hedged	Shares	10%
L&G Japan	Shares	9%
L&G FTSE 100	Shares	7%
HSBC FTSE 250	Shares	6%
L&G Emerging Market Bond	Government Bond	7%
iShares US Short-term Government Bonds Hedged	Government Bond	4%
Royal London Short Duration Government Bonds	Government Bond	4%
Blackrock Global Property	Property	4%
WisdomTree Enhanced Commodities	Commodities	3%
iShares Private Equity	Private Equity	2%
HSBC UK Corporate Bond	Corporate Bond	1%
Cash on deposit	Cash	1%



#### Foreign currency

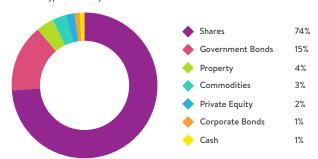
An Adventurous Plan could contain up to 100% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the potential risk and volatility.

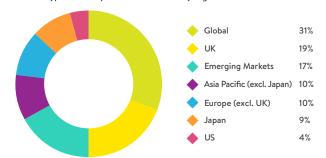
#### **Investment Mix**

This is a typical example of the mix of investments in an Adventurous Plan.



#### Regional Mix

This is a typical example of investments by region in an Adventurous Plan.







#### What's the aim of our Ethical Cautious Plan and who is it for?

The aim of our Ethical Cautious Plan is to achieve returns above the UK inflation rate while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Cautious Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. Some thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

Investing always involves some level of risk and movement up and down in value is to be expected. With our Ethical Cautious Plan, we aim to limit the extent of these movements, but there is still a risk that you may get back less than invested.

The Ethical Cautious Plan is suitable for investors who aim to grow their money slowly and steadily and are happy to take on small amounts of risk, as they are more focused on preventing losses than making large gains.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn at any time, investing for less than 5 years is unlikely to be appropriate. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

#### What makes the Ethical Cautious Plan different?

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Cautious Plan can hold between 0% and 20% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.

	LOW RISK	HIGH RISK
Ethical Cautious Plan	90%	10%
Ethical Tentative Plan	70%	30%
Ethical Confident Plan		50%
Ethical Ambitious Plan	30%	70%
Ethical Adventurous Plan	10%	90%

#### **Benchmarking**

Our Ethical Cautious Plan performance is measured against the UK Consumer Prices Index EU Harmonized Index. This measures UK inflation through the cost of goods and services to consumers. There may be times when UK inflation is very high and if this happens the Ethical Cautious Plan may significantly underperform against its benchmark.

#### **Risk of loss**

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 3.8% of the value of an Ethical Cautious Plan. This is not a maximum loss and losses in the future may be greater.

(Source: Wealthify Ethical Cautious Plan, VaR calculation 28/02/2018 - 30/09/2019)

#### Typical Investments in an Ethical Cautious Plan

This is an example of the typical investments you might see in an Ethical Cautious Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Туре	% of Plan
iShares US Short-term Government Bonds Hedged	Government Bond	25%
Royal London Short Duration Government Bonds	Government Bond	24%
Vanguard Euro Government Bonds	Government Bond	3%
Royal London Ethical Bond	Corporate Bond	8%
Rathbone Ethical Bond	Corporate Bond	8%
Royal London Sustainable Managed	Corporate Bond	8%
Edentree Amity Short Duration Bonds	Corporate Bond	3%
Liontrust Sustainable Corporate Bond	Corporate Bond	3%
UBS US Most Liquid Corporates	Corporate Bond	2%
Kames Ethical Corporate Bond	Corporate Bond	2%
Royal London Sustainable Leaders	Shares	2%
Liontrust Sustainable Global Growth	Shares	2%
Liontrust Sustainable Euro. Growth	Shares	2%
Stewart Sustainable Emerging Markets	Shares	2%
iShares MSCI Japan SRI	Shares	2%
Stewart Sustainable Worldwide	Shares	1%
UBS Gender Equality	Thematic	2%
Cash	Cash	1%

### **CAUTIOUS**ETHICAL PLAN FACTSHEET



#### Foreign currency

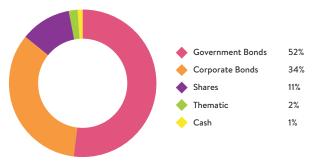
An Ethical Cautious Plan could contain up to 25% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

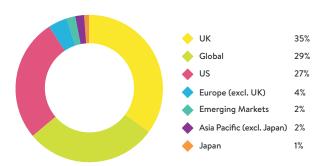
#### **Investment Mix**

This is a typical example of the mix of investments in an Ethical Cautious Plan.



#### Regional Mix

This is a typical example of investments by region in an Ethical Cautious Plan.







#### What's the aim of our Ethical Tentative Plan and who is it for?

The aim of our Ethical Tentative Plan is to generate reasonable growth over the longer term while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Tentative Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. Some thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

The Ethical Tentative Plan is suitable for investors who prioritise limiting losses over high returns and are willing to see moderate movements up and down in the value to try to get reasonable growth from their investments. But there is still a risk that you could get back less than invested.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn at any time, investing for less than 5 years is unlikely to be appropriate for an Ethical Tentative Plan. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

#### What makes the Ethical Tentative Plan different.

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Tentative Plan can hold between 20% and 40% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.

	LOW RISK	HIGH RISK
Ethical Cautious Plan	90%	10%
Ethical Tentative Plan	70%	30%
Ethical Confident Plan	50%	50%
Ethical Ambitious Plan	30%	70%
Ethical Adventurous Plan	10%	90%

There may be occasions when the Investment Team will lower the percentage of high risk investments to 10%. Although this could impede the growth potential more than is normally associated with an Ethical Tentative Plan, it would only be done when considered necessary, according to market conditions.

#### **Benchmarking**

Our Ethical Tentative Plan performance is measured against the ARC Cautious PCI. The PCI is a peer group benchmark which shows how other companies' plans with similar risk profiles have performed. The indices are based on real performance numbers from hundreds of other plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 5.8% of the value of an Ethical Tentative Plan. This is not a maximum loss and losses in the future may be greater.

(Source: Wealthify Ethical Tentative Plan, VaR calculation 28/02/2018 - 30/09/2019)

#### Typical Investments in an Ethical Tentative Plan

This is an example of the typical investments you might see in an Ethical Tentative Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Туре	% of Plan
Royal London Short Duration Government Bonds	Government Bond	24%
iShares US Short-term Government Bonds Hedged	Government Bond	21%
Vanguard Euro Government Bonds	Government Bond	2%
Stewart Sustainable Worldwide	Shares	6%
Liontrust Sustainable Global Growth	Shares	5%
Royal London Sustainable Leaders	Shares	5%
iShares MSCI Japan SRI	Shares	4%
Stewart Sustainable Asia Pacific	Shares	4%
Stewart Sustainable Emerging Markets	Shares	4%
Liontrust Sustainable Euro. Growth	Shares	2%
Royal London Sustainable Managed	Corporate Bond	5%
Royal London Ethical Bond	Corporate Bond	5%
Rathbone Ethical Bond	Corporate Bond	5%
Edentree Amity Short Duration Bonds	Corporate Bond	2%
UBS US Most Liquid Corporates	Corporate Bond	1%
Kames Ethical Corporate Bond	Corporate Bond	1%
Liontrust Sustainable Corporate Bond	Corporate Bond	1%
UBS Gender Equality	Thematic	2%
Cash	Cash	1%

### **TENTATIVE**ETHICAL PLAN FACTSHEET



#### Foreign currency

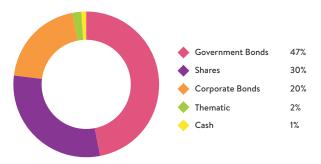
An Ethical Tentative Plan could contain up to 25% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

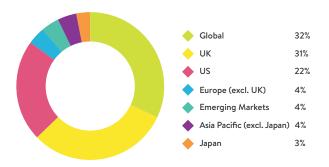
#### **Investment Mix**

This is a typical example of the mix of investments in an Ethical Tentative Plan.



#### **Regional Mix**

This is a typical example of investments by region in an Ethical Tentative Plan.







#### What's the aim of our Ethical Confident Plan and who is it for?

The aim of our Ethical Confident Plan is to generate growth over the longer term while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Confident Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. Some thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

The Ethical Confident Plan is suitable for investors who give equal importance to making gains and controlling potential losses and are comfortable seeing movements up and down in the value to try to get good returns.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate in an Ethical Confident Plan. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

#### What makes the Ethical Confident Plan different?

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Confident Plan can hold between 40% and 60% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.

	LOW RISK	HIGH RISK
Ethical Cautious Plan	90%	10%
Ethical Tentative Plan		30%
Ethical Confident Plan	50%	50%
Ethical Ambitious Plan	30%	70%
Ethical Adventurous Plan	10%	90%

There may be occasions when the Investment Team move an additional 10% higher or lower than the typical range, making the range 30% to 70% of high risk investments.

If the risk allocation is increased, it could lead to more extreme movement up and down, which might lead to higher losses than would usually be associated with this investment style. If they reduce allocations to high-risk investments, this could impede the growth potential more than is normally associated with an Ethical Confident level of risk. But this would only be done when considered necessary, according to market conditions.

#### **Benchmarking**

Our Ethical Confident Plan performance is measured against the ARC Sterling Balanced Asset PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 9.4% of the value of an Ethical Confident Plan. This is not a maximum loss and losses in the future may be greater.

(Source: Wealthify Ethical Confident Plan, VaR calculation 28/02/2018 - 30/09/2019)

#### Typical Investments in an Ethical Confident Plan

This is an example of the typical investments you might see in an Ethical Confident Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Туре	% of Plan
Liontrust Sustainable Global Growth	Shares	9%
Stewart Sustainable Worldwide	Shares	9%
Royal London Sustainable Leaders	Shares	9%
Stewart Sustainable Asia Pacific	Shares	7%
Stewart Sustainable Emerging Markets	Shares	7%
iShares MSCI Japan SRI	Shares	4%
Liontrust Sustainable Euro. Growth	Shares	3%
Royal London Short Duration Government Bonds	Government Bond	19%
iShares US Short-term Government Bonds Hedged	Government Bond	18%
Vanguard Euro Government Bonds	Government Bond	2%
UBS US Most Liquid Corporates	Corporate Bond	3%
Royal London Ethical Bond	Corporate Bond	2%
Rathbone Ethical Bond	Corporate Bond	2%
Liontrust Sustainable Corporate Bond	Corporate Bond	1%
Kames Ethical Corporate Bond	Corporate Bond	1%
Royal London Sustainable Managed	Corporate Bond	1%
UBS Gender Equality	Thematic	2%
Cash	Cash	1%

### **CONFIDENT**ETHICAL PLAN FACTSHEET



#### Foreign currency

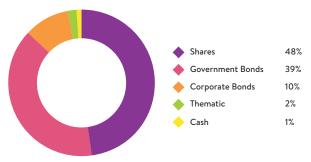
An Ethical Confident Plan could contain up to 50% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

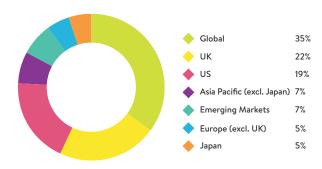
#### **Investment Mix**

This is a typical example of the mix of investments in an Ethical Confident Plan.



#### Regional Mix

This is a typical example of investments by region in an Ethical Confident Plan.







#### What's the aim of our Ethical Ambitious Plan and who is it for?

The aim of our Ethical Ambitious Plan is to generate high growth over the longer term while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Ambitious Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. Some thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

The Ethical Ambitious Plan is suitable for investors focused on making gains as a priority and are willing to see large movements up and down in value to try to achieve high returns.

Investing should be part of a long-term savings strategy, and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate for an Ethical Ambitious Plan. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

#### What makes the Ethical Ambitious Plan different?

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Ambitious Plan can hold between 60% and 80% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.

	LOW RISK	HIGH RISK
Ethical Cautious Plan	90%	10%
Ethical Tentative Plan		30%
Ethical Confident Plan		50%
Ethical Ambitious Plan	30%	70%
Ethical Adventurous Plan	10%	90%

There may be occasions when the Investment Team move an additional 10% higher or lower than the typical range, making the range 50% to 90% of high risk investments.

If the risk allocation is increased, it could lead to more extreme movement up and down, which might lead to higher losses than would usually be associated with this investment style. If they reduce allocations to high-risk investments, it could impede the growth potential more than is normally associated with an Ethical Ambitious level of risk. But this would only be done when considered necessary, according to market conditions.

#### **Benchmarking**

Our Ethical Ambitious Plan performance is measured against the ARC Sterling Steady Growth PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 13.2% of the value of an Ethical Ambitious Plan. This is not a maximum loss and losses in the future may be greater.

(Source: Wealthify Ethical Ambitious Plan, VaR calculation 28/02/2018 – 30/09/2019)

#### Typical Investments in an Ethical Ambitious Plan

This is an example of the typical investments you might see in an Ethical Ambitious Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Туре	% of Plan
Stewart Sustainable Worldwide	Shares	13%
Liontrust Sustainable Global Growth	Shares	12%
Royal London Sustainable Leaders	Shares	11%
Stewart Sustainable Asia Pacific	Shares	10%
Stewart Sustainable Emerging Markets	Shares	10%
iShares MSCI Japan SRI	Shares	7%
Liontrust Sustainable Euro. Growth	Shares	5%
iShares US Short-term Government Bonds Hedged	Government Bond	12%
Royal London Short Term Government Bonds	Government Bond	12%
Vanguard Euro Government Bonds	Government Bond	1%
Edentree Amity Short Duration Bonds	Corporate Bond	1%
Royal London Ethical Bond	Corporate Bond	1%
Rathbone Ethical Bond	Corporate Bond	1%
UBS US Most Liquid Corporates	Corporate Bond	1%
UBS Gender Equality	Thematic	2%
Cash	Cash	1%

### AMBITIOUS ETHICAL PLAN FACTSHEET



#### Foreign currency

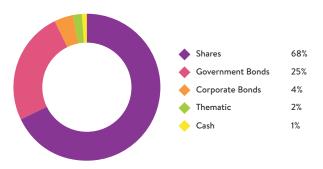
An Ethical Ambitious Plan could contain up to 75% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

#### **Investment Mix**

This is a typical example of the mix of investments in an Ethical Ambitious Plan



#### **Regional Mix**

This is a typical example of investments by region in an Ethical Ambitious Plan.







#### What's the aim of our Ethical Adventurous Plan and who is it for?

The aim of our Ethical Adventurous Plan is to maximise growth over the longer term while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Adventurous Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. One or two thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

The Ethical Adventurous Plan is suitable for investors focused on maximising potential gains, and willing to see substantial movements up and down in value to try to achieve high returns.

Investing should be part of a long-term savings strategy, and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate for an Ethical Adventurous Plan. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

#### What makes the Ethical Adventurous Plan different?

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Adventurous Plan can hold between 80% and 100% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.

	LOW RISK	HIGH RISK
Ethical Cautious Plan	90%	10%
Ethical Tentative Plan	70%	30%
Ethical Confident Plan		50%
Ethical Ambitious Plan	30%	70%
Ethical Adventurous Plan	10%	90%

There may be occasions when the Investment Team will lower the percentage of high risk investments making the range 70% to 100%. Although this could impede the growth potential more than is normally associated with an Ethical Adventurous Plan, it would only be done when considered necessary, according to market conditions.

#### **Benchmarking**

Our Ethical Adventurous Plan performance is measured against the ARC Sterling Equity Risk PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other plans.

#### Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 16.6% of the value of an Ethical Adventurous Plan. This is not a maximum loss and losses in the future may be greater.

(Source: Wealthify Ethical Adventurous Plan, VaR calculation 28/02/2018 - 30/09/2019)

#### Typical Investments in an Ethical Adventurous Plan

This is an example of the typical investments you might see in an Ethical Ambitious Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Туре	% of Plan
Stewart Sustainable Worldwide	Shares	17%
Liontrust Sustainable Global Growth	Shares	16%
Royal London Sustainable Leaders	Shares	16%
Stewart Sustainable Asia Pacific	Shares	12%
Stewart Sustainable Emerging Markets	Shares	12%
iShares MSCI Japan SRI	Shares	8%
Liontrust Sustainable Euro. Growth	Shares	6%
iShares US Short-term Government Bonds Hedged	Government Bond	4%
Royal London Short Term Government Bonds	Government Bond	4%
Rathbone Ethical Bond	Corporate Bond	1%
UBS US Most Liquid Corporates	Corporate Bond	1%
UBS Gender Equality	Thematic	2%
Cash	Cash	1%

### ADVENTUROUS ETHICAL PLAN FACTSHEET



#### Foreign currency

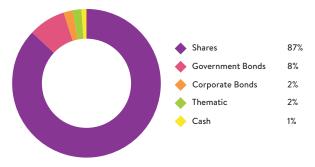
An Ethical Adventurous Plan could contain up to 100% in overseas investments which are held in a foreign currency.



Typically, the more foreign currency held in a Plan, the greater the potential risk and volatility.

#### **Investment Mix**

This is a typical example of the mix of investments in an Ethical Adventurous Plan.



#### Regional Mix

This is a typical example of investments by region in an Ethical Adventurous Plan.

